# INTEGRAX BERHAD QUARTERLY REPORT 31 DECEMBER 2007

# **Activity Highlights**

Port Throughout

Qtr 2

4Q2007	1,833,923 MT
4Q2006	2,023,703 MT
Change (%)	-9.38 %
YTD2007	6,975,517 MT
YTD2006	7,613,312 MT
Change (%)	-8.38 %
Land Sales	
4Q2007	Nil
3Q2007	3.02 acres
2Q2007	7.57 acres
1Q2007	1.21 acres
YTD2007	11.8 acres
YTD2006	125.60 acres

# Nickel Ore Export Shipments (DMT) Otr 1

Qtr 3 Qtr 4		137,034
Nickel Prices	USD/ MT	USD/Pound
31 March 2007	45,450	20.61
30 June 2007	35,848	16.26
30 September 2007	31,025	14.07

Nil

150,307

3.08%

6.65%

## Capital

26,250

Capital Base	
Ordinary Shares in issu	e 300,805,917
Convertibles etc	Nil
Share Price at 22.2.200	8 RM1.15
Market Capitalization	RM345 926 804 50

#### (As at 31 December 2007) Distribution

< 10,000

31 December 2007

10,001 - 100,000	4.99%
100,001 - 1,000,000	5.27%
> 1,000,001	86.66%
Local Ownership	66.94%
Foreign Ownership	33.06%
Top 5 Shareholders	
Halim Rasip Holdings Sdn Bhd	33.03%
Utilico Emerging Markets Ltd	12.80%
Kuda Sejati Sdn Bhd	8.41%
HSBC Nominees (Asing) Sdn Bhd	8.07%

Mackenzie Cundill Investment

Management Ltd

#### INDX

Capital Base	
Ordinary Shares in issue	122,665,000
Convertibles etc	Ni
Share Price at 22.2.2008	Rph170
Market Capitalization	Pahan 85 billion

(As at 31 December 2007) Substantial Shareholders Integrax Berhad

Integrax Berhad 34.85% Soetanto Pranoto, Drs. MM 9.30% Yayasan Masyarakat Pasar Modal Indonesia 5.18%

## Contact

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### KEY POINTS

- PROFIT AFTER TAX FLAT OR INCREASED BY ONLY 1.8 % ON A YEAR-ON-YEAR BASIS NOTWITHSTANDING THE INCREASE OF 4.6 % ON A QUARTER-ON QUARTER BASIS.
- → PROFIT BEFORE TAX UP 6.6 % ON YEAR-ON-YEAR BASIS AND 48.8 % ON QUARTER-ON-QUARTER BASIS. EARNINGS RESILIENCE CLEARLY STILL VERY MUCH IN PLACE
- LBT CARGO STILL DOWN IN 4Q2007 ON A QUARTER-ON QUARTER BASIS BUT REVENUES STILL VERY VERY RESILIENT
- ✓ LMT ASSOCIATE CONTRIBUTION RECOVERING ON HIGHER DRY BULK EXPORT CARGO BUT PROPERTY CONTRIBUTION OUTLOOK REMAINS QUITE WEAK
- SHARE OF ASSOCIATES PROFIT UP OVERALL YEAR-ON-YEAR WITH EQUITY ACCOUNTING FOR RESOURCES CONTRIBUTION NOTWITHSTANDING 4Q2007 LOSS BY RESOURCES
- RESOURCE PROSPECTS REMAIN ON TRACK DESPITE ISSUES WITH VERY BAD WEATHER AND SOME PLANT EFFICIENCY ISSUES BEING SORTED OUT. RESOURCE MEASUREMENTS EXPECTED TO INCREASE SIGNIFICANTLY AS DRILLING OUT CONTINUES. LISTING PLANS COMMENCED 102008.

### **OVERVIEW**

### **Lumut Port Development**

- Plans for a new liquid berth at LMT for dangerous and non-dangerous liquid cargoes now revised to an
  extension to existing berth rather than a separate distinct structure. First phase has started with completion
  expected in early 2009.
- LBT concept layout approved and engineering works for a high volume loading capability are now in advanced stages. Such expansion of LBT, expected to be commenced before mid 2008 now pushed back to mid 2008 for completion before end 2009, as we seek to contain increased quoted costs by being smarter with design and timing of phases. It is being implemented with a view to taking advantage of LBT's existing infrastructure backbone for a rationalization of facilities within Lumut Port and to meet with expressed shipper needs and interest. Announcements will be made in relation to this, where and as appropriate, in due course.
- Cargo throughput for LBT down on quarterly and YTD basis with apparent continuing issues with coal
  availability and rumored power station technical problems. Cargo throughput for LMT recovering strongly in
  dry bulk but year-on year weakness in liquid cargo still continuing into the 4Q2007.

#### **New Ports Development**

- Further to announcement in 3Q2007, Company has commenced and/or completed investigatory works and surveys required for the two (2) port possibilities in Aceh Nanggroe Darussalam, Sumatra, Republic of Indonesia at Kuala Langsa (greenfield port) and at Krueng Guekeh (existing port) in partnership with Pemerintah Kabupaten. Results now in evaluation for presentation of a Business Plan in 2008 as soon as possible. We have also signed a Letter Agreement with INDX to formalize their optional participation in the above mentioned projects at Business Plan acceptance stage.
  - Several other Sumatra, Kalimantan and Java ports or specialized terminals remain in negotiation and in land acquisition negotiation or are in assessment and due diligence stages under conditions of confidentiality.

#### Resource

- PGMC had a bad quarter with appalling weather conditions that permitted a minimum of mining activity but shut out shipment possibilities throughout the 4Q2007.
- Smelter had seen first test production of ferro-nickel on 12 August 2007 and a first shipment of 190MT of lower grade but efforts continue to upgrade quality and optimize production to between 480MT to 600MT per month (which exceeds the earlier anticipated annual production target of up to 7.4 Million pounds) have run into technical problems with power efficiency problems and the need to mitigate non-ore input costs going forward. Issues are being addressed. Conversion of MT to Pounds is MT multiplied by 2204.6.
- Prices of nickel have appeared to have stabilized around USD23,000 to USD28,000 per MT range. This range
  is still significantly higher than at the time of the Company's entry in the business.
- Preparatory works for Listing plans for certain units of PGMC have commenced in 1Q2008.

#### Corporate

- P.T. Indoexchange Tbk ("INDX") continues to investigate acquisitions and investments in Indonesia in conjunction with the Company and certain developments can be expected before its AGM this year in addition to a re-capitalization exercise. INDX retains and maintains its small website management service business in the interim. The Company has extended a modest amount of financial assistance to INDX pending the aforementioned exercises. INDX currently under temporary trading suspension for unusual price fluctuations caused by speculative trading. Steps are being taken to lift such suspension.
- The Company has formed P.T Integrax Indonesia, as a foreign owned company, to facilitate its investment
  plans in Indonesia and has received approval for the establishment of an oil and gas contracting company, P.T
  Integra Jasa Energi in Indonesia to take advantage of opportunities presented.